

Message Text

LIMITED OFFICIAL USE

PAGE 01 LUSAKA 01372 010629Z

14

ACTION COME-00

INFO OCT-01 AF-10 ADP-00 AGR-20 EB-11 RSR-01 RSC-01 /044 W

----- 105722

R 311506Z JUL 73

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC 9166

INFO AMEMBASSY BONN

AMEMBASSY NAIROBI

LIMITED OFFICIAL USE LUSAKA 1372

PASS COMMERCE

NAIROBI FOR AGATT

E.O. 11652: N/A

TAGS: ETRD, ZA, US

SUBJ: JOHN DEERE EXPORT PROMOTION PROGRAM

REF: STATE 146997

1. ZAMANGLO PLEASED WITH INTERIM RESPONSE IN REFTEL AND HOPES DEFINITE POSITIVE WORD WILL ARRIVE SOON. WE BELIEVE TRANSPORT PROBLEM MIGHT BE SOLVED BY ALASKA INTERNATIONAL AIR, WHICH EXPECTS TO SEND ANOTHER HERCULES TO ZAMBIA FROM US SOON. AIA CHAIRMAN MAGOFFIN TOLD EMBOFF JULY 30 HE PREPARED OFFER EXCELLENT RATE FOR SPECIAL SHIPMENT OF SHREDDER AS HE VALUES ANGLO-AMERICAN HIGHLY AS CUSTOMER FOR SOUTH AFRICAN SHIPMENTS TO ZAMBIA THRU BOTSWANA.

2. FOR NAIROBI: RE YOUR 4885, ALTHOUGH GLEASON OF ZAMANGLO AGREES SHREDDER MAY NOT BE APPROPRIATE (HENCE NEED FOR EXPERIMENTATION), PREVIOUS EXPERIENCE LEADS HIM TO DOUBT PETRIE'S TECHNICAL COMPETENCE MAKE SUCH JUDGMENT. IN PRINCIPLE HE IS PREPARED SEND SOMEONE TO US, BUT POINTS OUT JOHN DEERE, AS SELLER, SHOULD OFFER SEND KNOWLEDGEABLE TECHNICIAN TO ZAMBIA FIRST.NELSON

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Message Attributes

Automatic Decaptioning: X
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Concepts: n/a
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: garlanwa
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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30 JUN 2005

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